Political Consulting, a crucial factor to succeed in Indian Politics



Gurgaon, Aug 28, 2018 (Issuewire.com) - Poll Survey organizations like today's Chanikya, Cfore, and Karvy have been giving their support to a lot of politicians all these years. At present, it's the Political Strategy Companies which have to grow to be a pillar of power to the political parties. Survey Companies get the pulse of the public, whereas Political Consulting firms get the estimation, work upon it and come up with a strategy to bring in the positive wave in favor of the Party. With the opinions and strategies on the same platform, political consultants are bringing a great deal of distinction in the political scenario.

Political Consulting is a brand new evolving industry and political parties are eyeing these services to have a certain shot victory. In this industry which is on a very promising stage compared to western countries, we have predominantly two companies which are working for state-level parties making their mark, IPAC (Indian Political Action Committee) & NPAC (National Political Action Committee).

IPAC, regulated by Prashanth Kishore and NPAC, regulated by Dev based out of Gujarat, both are now predominantly focused on AP and Telangana Politics. Both Prashanth Kishore and Dev have their roots from BJP, they have worked for 2014 elections and presently occupied with upcoming Elections in the South. The companies have the most anticipated Political Parties in Andhra Pradesh as clients. IPAC is working with YSRCP with a team comprising of 70-80 employees and NPAC is working with JanaSena party with over 150 employees working round the clock.

The strength of IPAC is its proven strategies and methodologies and NPAC's strength is its technical and scientific approach to ground level work. NPAC is ahead of its' competitor IPAC which does not offer services to the core like booth level committee formation, training, influencer management, issue recognition, image management and war room management. Dev, Chief Political Strategist of JSP has core BJP— Hindutva background that is helping him have vast ground level connectivity in a typical methodology of how BJP has grown in states, which were unexpected like Assam and Tripura.

IPAC's Prashant Kishore with prominent victories under its belt like Lok Sabha 2014, Bihar and Punjab are good at strategies and alliances whereas the strength of NPAC's lies in the ground level management of party workers with innovative mass communication programmes. Dev being a highly trained public speaker, motivational trainer and life coach has tactically put himself into the forefront and has been delivering high impact motivational speeches for cadre to bring the new party into the 2019 Election race.

NPAC is bringing the party needs by conducting booth level training to the cadre for all 175 constituencies of AP and if strategy companies can go a step ahead and start public connect programmes like this; political consulting will bloom into a whole new era. If we look around only polished public speakers can emerge as leading politicians, NPAC has this advantage with its army of trained public speakers locally in favor of its clients.

For a party like JanaSena where visibility was less since inception, the strategy was very much a need and so is the priority for many top parties in the country. Though the party is fighting its first elections, with a power pack support of NPAC, it is bringing in a huge impact. Discovering the issue, uncovering the truth behind it and attaching a party line to it with robust speakers in various fronts should be the core job of political consulting companies.

Prashant Kishore's organized tactic will always have the primary move benefit but right now NPAC team has truly had the edge by looking at the way its clientele is developing in the south. NPAC's resources inform us that they are escalating into Uttar Pradesh, Bihar, and other North Indian markets whereas IPAC is more or less certain to going back to BJP and manage their campaign in key states for 2019. Time will say what is going to be the destiny of political consulting in India with already two giants within the industry.

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