

RESULT ANNOUNCEMENT H1 2021-22 (1st Jul 2021 - 31st Dec 2021) - Beaufond Plc

Attachment 1

SUMMARY OF THE FINANCIAL RESULTS: (Q2 - 2021-22)

Particulars	01/10- 31/12/2021	01/10-31/12/2020
Revenue	375.12	316.67
Cost of Sales	346.90	292.03
Gross Profit	28.22	24.64
Other Income	1.23	---
Less		
Administrative & Selling Expenses	10.68	8.03
Depreciation	0.00	0.00
Financial Expenses	0.09	0.15
Bank Interest	0.55	0.19
Total Costs	11.32	8.37
Net Profit	18.13	16.27

BALANCE SHEET - Q2 Comparison	Actual Q2 2021-22	Actual Q2 2020-21
TOTAL ASSETS		
Non- Current Assets		
Long term advances	103.96	60.96
Property Plant and Equipment	0.07	0.08
Patent	80.00	80.00
Total non-current Assets	184.02	141.03
Current Assets		
Cash on Hand and at Banks	6.94	(6.83)
Accounts Receivable	544.20	547.57
Inventory	98.69	105.19
Total Current Assets	649.83	645.92
TOTAL ASSETS	833.85	786.95
TOTAL LIABILITIES		
Current Liabilities		
Accounts Payable	455.70	468.34
Other Payable & Provisions	3.70	2.53
Total Current Liabilities	459.40	470.87
Shareholders' Equity		
Share Capital	75.00	75.00
Retained Earnings	299.45	241.07
Total Shareholders' Equity	374.45	316.07
TOTAL LIABILITIES	833.85	786.95

Dubai, United Arab Emirates Mar 21, 2022 ([IssueWire.com](https://www.issuewire.com)) - RESULT ANNOUNCEMENT

Q2 & H1 2021-22

“All our dreams can come true if we have the courage to pursue them.

Happiness is that state of consciousness that proceeds from the achievement of one's values”

Beaufond Plc Reports an increase in Revenue to USD 764.78 million for the Half-year of 2021-22 against USD 661.56 million for the corresponding period of last year. The turnover for H1 FY 2021-22 had increased by 16 % as compared to the turnover of H1 FY 2020-21.

The NP for H1 FY 2021-22 had increased to 9 % as compared to NP of H1 FY 2020-21. The NP for H1 FY 2021-22 is US\$ 36.73 mn and NP for H1 FY 2020-21 was US\$ 33.81 mn.

The gross profit of the company exhibited a 14% increase comparing H1 2020-21. In real terms, the GP for H1 FY 2021-22 is US\$ 57.53 mn, and H1 FY 2020-21 GP was US\$50.36 mn.

The ROC of this review period is 19.95% which indicates the profitability and efficiency of the company's capital investments which is in the stronger side.

STATEMENT FROM MANAGING DIRECTOR:

These financial results are an impressive testament to the achievements of our management and staff even in the Pandemic period. The Directors are optimistic about the prospects for the ensuing year and expect to improve the performance of the Company.

We have improved the current ratio from 1.37 as on 31.12.2020 to 1.41 as on 31.12.2021 and the liquidity Ratio from 1.15 to 1.20 as on 31.12.2020 and 31.12.2021 respectively. Both the figures are well above the level of corresponding trading companies' ratios and show the company's efficiency to meet its liquidity obligation.

I assure to all of our consumers that the businesses are gaining strong traction, reflecting our customer obsession and investments in best-in-class trade platforms. The international market provides exciting opportunities to scale up these businesses and maximize long-term shareholder value in the coming years.

In summary, we continue to see the future with optimism and feel that Beaufond remains ideally

positioned to capitalize on growth opportunities in its key markets. Moreover, I remain confident that we have the right team in place to continue to build out what has proven to be the leading international business out of the globe.

Sachin Saini

Managing Director & CEO

Board of Directors

The board is headed by Mr. Sachin Saini, Managing Director of the company as Chairman supported by 4 independent directors – Mr. John Oppermann, Ms. Sangeeta Lakhi, Mr. Chelven Chengabroyan and Ms. Constance Mabhande.

About the Company:

Beaufond Plc is a multi-product, multi-market, multi-location, and multi-segment International Distribution and Trading Company that focus on essentials for society and has evolved into a market-leading international business, with operations across six continents, and businesses that touch the lives of millions across the globe. Our Innovation Centre, today, is home to world-class R&D capabilities.

The Company's business model is into three verticals:

- **Chemical and Medical Consumables.**
- **IT and Multimedia.**
- **Other Merchandise.**

The company has a vertically integrated business model with research and development, marketing and distribution capabilities, with respect to certain finished dosage forms. Beaufond believes that this helps the company in moving up the value chain, control business expenses, reduce dependency on third parties and strengthen its position as a quality 'branded' trading company, while the research and development team provides additional support for the integrated business model. Beaufond believes that focusing on the markets and customers' segments enables to achieve a superior return by taking on sound credit risk

Beaufond Plc ensures that focusing on the markets and customers' segments enables to achieve a superior return by taking on sound strategic decisions. The company has the vision that placed the greater good of society at par with business growth, put into practice pioneering social initiatives that changed the way responsible business was run and brought into the Company a strong social conscience and is to be a global Trading and distributing company that provides the best products and services to its customers and creates a business environment that is appreciated and valued by its customers, employees and stakeholders.

Contact Investors' Relation:

Ms. Remy

Phone: 971- 43344323

Email: info@beaufond.com Web site: www.beufond.com

IMPORTANT NOTICE AND DISCLAIMER

This document has been provided to you for information purposes only. This document does not constitute an offer of, or an invitation to invest or deal in, the securities of Beufond Plc (the "Company"). The information set out in this document shall not form the basis of any contract and should not be relied upon in relation to any contract or commitment. The issue of this document shall not be taken as any form of commitment on the part of the Company to proceed with any negotiation or transaction.

Certain statements contained in this document constitute forward-looking statements relating to the Company, its business, markets, industry, financial condition, results of operations, business strategies, operating efficiencies, competitive position, growth opportunities, plans and objectives of management and other matters. These statements are generally identified by words such as "believe", "expect", "plan", "seek", "continue", "anticipate", "intend", "estimate", "forecast", "project", "will", "may" "should" and similar expressions. These forward-looking statements are not guarantees of future performance. Rather, they are based on current plans, views, estimates, assumptions and projections and involve known and unknown risks, uncertainties and other factors, many of which are outside of the Company's control and are difficult to predict, that may cause actual results, performance or developments to differ materially from any future results, performance or developments expressed or implied from the forward-looking statements.

These figures and classifications are unaudited, have not been verified by a third party, and are based solely on management's estimates.

The Company does not make any representation or warranty as to the accuracy of the assumptions underlying any of the statements contained herein. The information contained herein is expressed as of the date hereof and may be subject to change. Neither the Company nor any of its controlling shareholders, directors or executive officers or anyone else has any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained in this document, whether as a result of new information, future events or otherwise, except as required by applicable laws and regulations or by any appropriate regulatory authority.

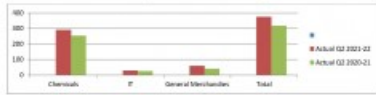
Attachment 2

SUMMARY OF THE FINANCIAL RESULTS: (Q1 - 2021-22) Continued

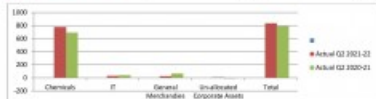
Details	Q1 2021-22 01/10/2021-01/12/2021	Q1 2020-21 01/10/2020-01/12/2020	% of Increase
Revenue	376.12	314.47	18.64
Direct Expenses	346.90	292.03	18.79
Gross Profit	29.22	24.44	19.82
Net Profit	15.12	14.27	11.42

Period	As on 31.12.2021	As on 31.08.2021	As on 31.12.2020
Stock	98.69	101.89	149.19

Gross Revenue Segment	Product wise	Actual Q1 2021-22	Actual Q1 2020-21
Chemicals		289.49	222.61
IT		20.05	24.66
General Merchandise		57.58	37.36
Total		376.12	314.47



Gross Assets Segment	Product Wise	Actual Q1 2021-22	Actual Q1 2020-21
Chemicals		772.38	491.14
IT		27.47	26.44
General Merchandise		24.48	44.12
Un-allocated Corporate Assets		2.32	16.74
Total		836.65	784.55



Attachment 3

SUMMARY OF THE FINANCIAL RESULTS: (Q1 - 2021-22)

Particulars	01.07 to 31.02.2021	01.07 to 31.02.2020
Revenue	376.12	314.47
Direct Expenses	346.90	292.03
Gross Profit	29.22	24.44
Other Income	1.23	---
Net Profit	30.45	24.44

Particulars	01.07 to 31.02.2021	01.07 to 31.02.2020
Administrative & Selling Expenses	21.27	25.87
Depreciation	3.02	0.02
Finance Charges	3.24	0.02
Interest	0.62	0.25
Total Costs	32.65	36.58
Net Profit	30.45	24.44

Particulars	01.07 to 31.02.2021	01.07 to 31.02.2020
Non-Current Assets	350.95	30.76
Property Plant and Equipment	3.07	0.08
Patent	80.00	80.00
Total Non-Current Assets	384.02	141.02
Current Assets	452.70	488.34
Cash on hand and at Banks	5.54	18.62
Accounts Receivable	544.30	542.52
Inventory	98.69	149.19
Total Current Assets	657.53	690.53
TOTAL ASSETS	1041.55	831.55
TOTAL LIABILITIES	1041.55	831.55

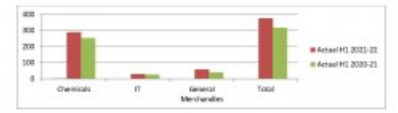
Attachment 4

SUMMARY OF THE FINANCIAL RESULTS: (H1 - 2021-22) Continued

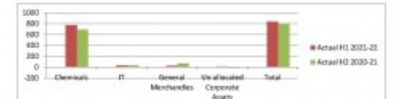
Details	01/10/21-01/12/2021	01/10/20-01/12/2020	% of Increase
Revenue Increase	784.78	661.56	18
Direct Expenses	723.25	611.29	18
Gross Profit	61.53	50.28	18
Net Profit	30.23	22.82	9

Period	As on 31.12.2021	As on 31.08.2021	As on 31.12.2020
Stock	98.69	101.85	149.19

Gross Revenue Segment	Product wise	Actual H1 2021-22	Actual H1 2020-21
Chemicals		578.14	522.04
IT		41.66	48.16
General Merchandise		124.98	79.19
Total		744.78	649.39



Gross Assets Segment	Product Wise	Actual H1 2021-22	Actual H1 2020-21
Chemicals		772.38	491.14
IT		27.47	26.44
General Merchandise		24.48	44.12
Un-allocated Corporate Assets		2.32	16.74
Total		836.65	784.55



Media Contact

BEAUFOND PLC - PUBLIC LIMITED COMPANY

remy@beaufond.com

Ms. Remy

DIFC, Dubai

Source : BEAUFOND PLC - PUBLIC LIMITED COMPANY

[See on IssueWire](#)