## Hobart Wealth Founder Chris Hobart Opens Up On Entrepreneurship

**Charlotte, North Carolina Apr 5, 2022 (**<u>Issuewire.com</u>**)** - Since a young age, <u>Chris Hobart</u>'s not been one to stick to a dedicated path. He set up the Hobart Café and Karaoke in his parents' basement as a child. He's continued to set impressive goals ever since. While he believes in a strong work ethic, he knows that success doesn't have to follow a set agenda. Sometimes, it's okay to go off course and try something new. He's taken those beliefs and grown a financial advisory firm that does amazing things in an unconventional way.

One can imagine how busy Chris is with his work, but he's just as engaged and involved with his family. Chris, his wife, Renee, and their daughters travel extensively. He and Renee are invested in Charlotte, North Carolina's performing arts community. They strive to make arts and musical theater available to all young people, regardless of the child's family's financial status. Sitting on the board of directors for the Junior Achievement of Central Carolinas, he's able to help interested youth achieve their dreams.

## What Chris Offers Through Hobart Wealth

As the CEO of <u>Hobart Wealth</u>, Chris assists individuals and families in establishing comprehensive wealth management plans and portfolios that provide the peace of mind they need currently and during retirement. It's about providing peace of mind, and financial freedom, and helping clients understand how to build and maintain the best wealth strategies for their needs. Chris teaches his Gold Paper Clip philosophy to the nation's top financial advisors.

A significant part of Chris's life has been setting goals and achieving those dreams. He does the same for his clients. It's his job to help them achieve their objectives. As professional service businesses do, he charges a fee based on their investments and earnings. It's

## **Chris's Advice for Others**

Chris works hard to help others gain financial insight for their future and retirement goals. By focusing on timely, reliable, honest advice, he hopes to help his clients make the right decisions for themselves. His knowledge has been shared on national platforms, including Forbes, Kiplinger, and The Wall Street Journal as examples. He's also a recurring expert on Charlotte's WCNC. What are some of his biggest tips for others?

One thing that Chris points out is that all entrepreneurs experience some doubt starting out. He did, but he knew that he could be successful if he focused on working hard and putting his clients first. Superior advice, dedication to the job, and exceptional service are vital components of a successful business.

Put thought into your financial or business plans to avoid the dreaded do-overs. If you carefully plan for stumbling blocks, you'll already have actions in mind in case they do happen. You won't waste time starting over or redoing things that could have been prevented.

Sometimes a marketing plan isn't as good as word-of-mouth referrals. Providing exceptional service and advice leads to many referrals that help grow your business. While a marketing plan is important, it's not the only way to grow your business.



It also helps to know when the employees you hire are the best fit for your company. Experience and training are essential, but they're not enough if the employee doesn't fit into the company's culture. Knowing when an employee won't fit in is important, and it's hard to fire someone, but it's also necessary.

You have to be ready to grow your business as technological advances and currencies change. Cryptocurrencies like Bitcoin, Dogecoin, Ethereum, and Litecoin have shaken things up. Some financial advisors aren't sure what to do with them. Blockchain technology offers new and exciting ways to build and manage wealth, and Chris believes these changes are exciting.

If you're looking for a business book to teach you something new, Chris recommends The Road Less Stupid: Advice From the Chairman of the Board by Keith Cunningham. The best way to sum up this book is by looking back at your three worst financial decisions and realizing what you did wrong. Use past mistakes to learn new things and avoid future errors.

When you have questions, reach out to the experts to get advice. Chris and his associates at Hobart Wealth are happy to talk to aspiring or current advisors. They're also excited to help people learn about and grow their wealth in the way that's the best personal fit. <u>Contact Hobart Wealth</u> with your questions.

## **Media Contact**

Hobart Wealth

hello@hobartwealth.com

704.553.0123

Source : Hobart Wealth

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