

Meet Rick Otton, Amazon published author and business coach.

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Glenfield, Auckland May 9, 2022 ([IssueWire.com](https://www.IssueWire.com)) - [Rick Otton](#) is a prolific writer, Amazon-published author, housing development coach, and a lover of nature. He wrote one of the best-selling books in the money-making niche titled "How to get people to give you money". At every step of the way, he invited people to, from the very first page of the book, drink from his cup of experience on how he made a fortune as a real estate personae while sharing insights on how to go about quality investment and steps to achieving financial independence.

From a very tender age, he had built an interest in helping people to grow. This desire for growth led him into taking baby steps toward achieving financial wellness. To be more specific, one of the landmark achievements he made as a kid was to study kinesics and subliminal communication techniques. This attempt towards advancing in terms of intellectualism made him stand out amongst his peers. In a bid to expand his knowledge base, he did more mastering human behavioral skills. Rick then followed up on this by putting out several models that are geared towards solving basic human problems and consolidating excellent and sustainable human relationships. Soon after publishing them, quite a several businesses attested to the benefits that his models brought about to their operational workflow, particularly start-ups that rose to become marketable behemoths.

Since growth, just like change, is constant, Rick grew to know more about the reality of life. In the meantime, he became a social butterfly - one who networked with people, taught them the lot that he has grown to know per time, and learned from them and their experiences when they shared them too. It was in one of those hangouts that he discovered purpose. To live to impact. To build capacity. To build humans. To develop projects that will facilitate growth. In his opinion, building humans and equipping them with endless competencies is the real definition of humanity. He also believed that everyone needs a shoulder to lean on to achieve desired ends.

Below is one of Rick Otton's analogies about growth, personal development, shared prosperity, knowledge application, and mastery:

"I believe you can never climb a mountain with a man that has never done the same. Aside from the time that his show of experience will help you save, doing so with someone who has climbed a mountain incidentally teaches you to keep striving and to build something, even when you do so out of nothing creates an active mind.

I've never had a job, I survived by moving from business to business only being paid by my results and in my early years the results were pretty thin.

I have made many mistakes along the way working out what does and doesn't work, I've never lost, only come second and hope to reach the finish line thinking "boy, wasn't that great!"

I enjoy sharing what I found works. So, it is okay for everyone to grab, pirate, model, recreate, steal or do whatever they can to reduce the learning curve and get better at the game".

Arguably, Rick Otton has proven himself to be a man of a great and interesting personality per time. You will easily find a growing library of Rick's Tools on the internet that amplifies his humorous teaching style and lifetime of communication skills to put you in control of any conversation or human interaction and take it to the desired conclusion and profitable outcome. In this light, he has also built a system to show

the refined art of having people pull rather than being pushed and influencing how people will feel about you, your ideas, and your product well before they voice it.

According to Rick Otton, positioning as a communicator, a business coach, and a people person, meeting and getting to relate with people in their most diverse nature, making efforts to enlighten them, sharing insights on how to cause them to live better and do well for themselves are top amongst things that makes him happy and fulfilled. His mentees, in their large numbers, recognized his superfluous capability to pass on knowledge and respected him for that.

Since he loved to live a life of simplicity, he always cheered himself and others to cater to people with a high degree of naturalness. This is one reason why he takes out time to go out to the beach. Going to the beach complements the fact that he, Rick, loves music. Good music is one of those things that keeps him going. When there is an original and fanciful tune blasting from the stereo, his mood is brightened and the best ideas flow from his mind. You can place a bet that when he is not taking time to appreciate nature in its entirety or coaching for impact and personal development, he is sure listening to some good music.

Rick Otton is recognized as a true pioneer of goodwill. He celebrates excellence and made that even more visible by the way he cheered on his best-performing mentees. He sees that as an avenue to gear them towards committing themselves to make an impact and to follow the path towards supporting humanity in their best capabilities. When he hosted talks to review some part of either of his book, he made it a call to duty to display the exemplary character of expressing himself in the best way possible that hardly will anyone go home without a handful of lessons.

If there is one thing that Rick is appreciative of, it is the ability that he has to impact. He takes delight in being able to contribute to the personal development of people. He also sees every attempt to outlive the life that his younger self envisioned - a life where bliss spreads around through him to the benefit of humanity. He feels fulfilled about caring for people in the best way he can.

By being a statesman who spans decades in the art of personal communication as the master of conversation and persuasion, [Rick Otton](#) has been described to be building a legacy. In a subsequent interview, he said:

"...being able to help people to grow is the greatest feeling. I love the aura that comes with this. As an author, housing development, and business coach, I am more than concerned about the burden on people".

Conclusively, Rick loves children. He believes in the unending capabilities that can be exhibited by kids. Each passing day, he lives the euphoria of childhood. The euphoria of being a child. The euphoria of every moment when the thoughts about being a social innovator first formed in his feeble mind. To that effect, he also commits himself to support the growth of children who display extraordinary abilities. He also loves watching kids' sports.



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