

Realtor Michele Tecchia Opens up about the Growth perspective in Real Estate

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Monaco-Ville, Monaco Nov 2, 2022 ([IssueWire.com](https://www.IssueWire.com)) - For many people, the idea of owning real estate is only reserved for those who can afford to live in the most expensive parts of town. However, as [Michele Tecchia](#) points out, there are many benefits to growing and expanding your business so you can

live in whatever part of town you desire, or even own multiple properties in different areas

Michele shared that his passion for real estate started at a young age, as he loved houses, and it also, gave him time to be outside while spending time with family. [Michele](#) knew from then on that he wanted to pursue it as a career but was unsure of what kind of work he wanted to do. He fell back into property management because it allowed for the ability to keep the property in pristine condition, giving you peace of mind if your tenants leave or vacate early the longer they live there, the more you make.

[Michele Tecchia](#) believes that the core values of a realtor should always provide clients with exceptional customer service. A realtor should aim always to be honest and keep their best interests at heart. They must strive to be a person of integrity, honesty, and transparency so that their clients feel confident with their purchase decision. Here's what he says on the growth perspective in the real estate industry.

A long-term growth perspective is important because it takes time for the fruits of your labor to grow. If you [invest](#) in a product, there will be a period of time before you can recoup your money and make a profit from that investment. The same concept applies to real estate. When buying or selling residential property, it takes time for the transaction to close and for the property to sell. Selling a property for an asking price does not mean that you will get that asking price right away; it means that when the right buyer comes along, they will be willing to pay what the seller is asking because they are interested in the location or they want something different than what is currently available on the market.

There is something about the [real estate industry](#) that inspires people to want to get in and make a difference. That said, there are many different ways to achieve success within this industry and it is important for individuals to find their own niche. The truth is that every agent has a different story and every story has its own set of challenges but one thing they all have in common is the desire to work hard, be successful, help their clients, provide a valuable service and most importantly have fun doing it.

The real estate market has always been a hot topic, but in the past few years, we have seen more volatility than ever before. Home values have gone up and down, and there has been a lot of speculation about where prices are headed. According to [Michele Tecchia](#) "I don't think anyone knows the answer to that question because it is dependent upon multiple factors that can change at any time."

Michele Tecchia says "My personal strategy is to try to stay positive about trends. With my clients and with myself, I try not to become frustrated when the market doesn't do what I want it to do."

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Source : Michele Tecchia

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