## Introducing Swivel Mortgage Group: Revolutionizing the Mortgage Experience with a Seamless Digital Approach

**Toronto, Ontario Sep 4, 2023 (**<u>Issuewire.com</u>**)** - Swivel Mortgage Group Inc., a pioneering digital mortgage brokerage, has officially launched in Ontario, heralding a new era of simplicity and accessibility in the mortgage industry. Founded by industry veterans Sung Lee and Nigel Singh, the company brings a wealth of experience and innovation to the forefront, transforming the mortgage journey for clients and mortgage professionals alike.

A Client-Centric Approach that Simplifies Mortgage Processes

With a combined experience spanning nearly half a century, Sung Lee and Nigel Singh recognized a pressing need for a mortgage brokerage that truly understands the challenges clients face in today's competitive market. Swivel Mortgage Group sets itself apart by boasting a team of seasoned experts who excel in finding tailored solutions even in times when mortgage approvals can be challenging.

From prospective home buyers to existing homeowners seeking to renew or refinance, and even investors, Swivel Mortgage Group offers a comprehensive suite of mortgage solutions. What truly distinguishes the company is its commitment to providing a seamless digital experience that makes the entire mortgage process remarkably simple and stress-free.

Leveraging Technology to Streamline Processes

Swivel Mortgage Group leverages state-of-the-art technology to empower mortgage professionals, allowing them to save valuable time in processing client applications, navigating lender products, and efficiently collecting necessary documents from clients. This technological prowess not only expedites processes but also ensures accuracy and precision throughout every step of the mortgage journey.

Unparalleled Expertise and a Vision for the Future

Sung Lee and Nigel Singh, with their extensive backgrounds in mortgages, banking, and financial services, bring unparalleled expertise to the helm of Swivel Mortgage Group. Having previously launched and led some of Canada's most successful mortgage brokerages, they are well-equipped to steer the company towards a future defined by exceptional client experiences, seamless processes, and competitive rates.

Giving Back to the Community

Swivel Mortgage Group is not only committed to reshaping the mortgage landscape but also to making a positive impact on the community. The company's innovative "Mortgage to Meals Program" addresses the challenge of high food inflation costs and gives back to the community. A portion of the profits from every closed mortgage is donated to Feed Ontario, ensuring warm meals reach those in need.

## **Expanding Horizons**

As part of its strategic vision, Swivel Mortgage Group is set to expand its footprint beyond Ontario, with plans to launch in Alberta and British Columbia within the next several months. This expansion reflects the company's dedication to making its client-centric approach accessible to a wider audience.



For Media Inquiries:

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Swivel Mortgage Group's digital presence and commitment to innovation are poised to redefine the mortgage industry, delivering convenience, expertise, and community impact like never before.

About Swivel Mortgage Group:

Swivel Mortgage Group is a digital mortgage brokerage founded by industry veterans Sung Lee and Nigel Singh. With a deep understanding of both clients' needs and mortgage professionals' requirements, the company offers a seamless digital experience, leveraging cutting-edge technology to simplify processes. With a focus on excellence, competitive rates, and community involvement, Swivel Mortgage Group is committed to transforming the mortgage journey.

For more information, please visit <u>www.swivelmortgage.ca</u>

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