

## **Nina Hollander, Recognized by BestAgents.us as a 2023 Top Agent**

A firm believer that ‘the right broker makes all the difference,’ Nina is committed to being your trusted real estate resource and advisor for life!



**New York City, New York Aug 8, 2023 ([IssueWire.com](https://www.IssueWire.com))** - Helping families with their real estate needs since 1993, Nina is a highly sought-after Broker/REALTOR® with Coldwell Banker Realty, serving Charlotte, North Carolina, and the surrounding areas.

Specializing in residential properties, her expertise spans various types of homes including single-family houses, condos, townhouses, luxury properties, Active Adult/55+ properties, new construction homes, and relocation services.

What sets Nina apart is her unwavering passion for providing highly personalized experiences to her clients, going above and beyond to deliver white glove service. She finds immense satisfaction in knowing that she has made a genuine difference and a positive impact on the lives of the people she serves. This drive fuels her commitment to cultivating long-lasting relationships, resulting in an impressive 90% of her business being derived from referrals and repeat clients.

“I believe that the right broker makes all the difference and that while a real estate transaction can be challenging, it does not need to be overwhelming. I make the home buying and selling process as stress-free as possible. My clients can expect to be challenged throughout the process, but they won't be alone. We're a team, working together to accomplish not only the goal of finding the right home to buy or selling a home at top dollar, but also to make the process a positive, enjoyable, and satisfying experience for my clients.”

With a solid educational background, Nina holds a Bachelor of Arts degree in Public & International Affairs from George Washington University and a Master of Business Administration degree in Finance from Fordham University. She also completed the Program for Management Development at the Harvard School of Business.

Prior to entering the real estate profession, Nina spent 18 years in the corporate finance sector. She held executive-level management positions with Fortune 500 companies such as M&M/Mars, Supermarkets General Corporation, The Great A&P Tea Company, and The Bank of California, showcasing her strong business acumen and strategic mindset.

As a REALTOR®, Nina upholds the highest standards of ethics and professionalism. She is a Graduate of the REALTOR® Institute (GRI), an Accredited Buyer's Representative (ABR), a Seniors Real Estate Specialist (SRES), a Strategic Pricing Specialist (SPS), a Certified Military Residential Specialist (CMRS), a Certified Distressed Property Expert (CDPE), a Certified Fine Homes Specialist, Short Sale/Foreclosure Resource (SFR), and e-Certified.

With an impressive track record, Nina has successfully assisted over 100 families in relocating, amounting to sales totaling over \$100 million. Additionally, she has helped numerous first-time buyers navigate the purchasing process, with sales exceeding \$80 million.

Her expertise in the luxury market is evident through her sales of properties averaging \$750,000 or more, totaling over \$75 million. Furthermore, she has facilitated condominium and townhome sales amounting to over \$50 million, and has made international sales to foreign purchasers, totaling over \$20 million.

The recipient of numerous certifications and recognitions, Nina has been consistently recognized as a 5-Star Best In Client Satisfaction Award winner since 2007. In 2010, she was named one of Charlotte's 50 Most Influential Women by the Mecklenburg Times. In 2016, she was recognized as one of the 100 Most Influential Agents in North Carolina by Real Estate Executive Magazine. Nina was awarded the Glenn M. Tucker Trophy by the North Carolina REALTOR® Institute as the 2000 Outstanding Graduating Student.

Her commitment to providing exceptional service and expertise have earned her other prestigious accolades including membership in the ReMax Hall of Fame and recognition as one of the top 10% of agents at Coldwell Banker.

Nina's family includes her husband, Christiaan, a retired international banker, two daughters, four grandchildren, and two great-grandchildren. They are also the parents of furry pets, including a cat named Mr. Marlow and a dog named Bingo.

### **Learn More about Nina Hollander:**

Through her Best Agent's profile, <https://bestagents.us/profile.php?agent=2120411>, or through Coldwell Banker Realty, [https://www.coldwellbankerhomes.com/nc/charlotte/agent/nina-hollander/aid\\_197689/](https://www.coldwellbankerhomes.com/nc/charlotte/agent/nina-hollander/aid_197689/)

### **About Best Agents**

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Nina Hollander

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