

Michelle Barnes, Recognized by BestAgents.us as a 2023 Top Agent

Whether in the pursuit of a dream home or the sale of a prized property, Michelle consistently brings forth a standard of excellence, business insight, and unwavering integrity to both her clients and business associates.



New York City, New York Sep 7, 2023 ([IssueWire.com](https://www.issuewire.com)) - Michelle is a Broker Associate, Team Lead, and Mentor at The A&O Realty Group, brokered by eXp Realty. She is also a Mortgage Loan Officer with an amazing financial institution, Brighton Bank.

Guiding a tight-knit group of agents, Michelle's emphasis remains on residential and commercial real estate in the Atlanta, Georgia, and Dallas, TX areas. Her expertise is centered around supporting first-time homebuyers and investors, underscoring her dedication to these particular segments of the market. She prides herself on her problem-solving abilities, her business acumen, and her commitment to providing education and value to her clients throughout the buying or selling process.

"I aim to provide the highest level of service to my clients, and I am extremely delighted to serve them in their efforts to achieve their real estate goals. My desire to help, educate, and guide buyers, sellers, and investors is the driving force behind my brand."

A native of Chicago, Illinois, Michelle is number 7 out of 8 children in her family and a former athlete, which taught her a lot about collaboration, and partnership and motivated her to become the best version of herself. She graduated from Clark Atlanta University with a Bachelor's Degree in Business Management and a minor in Computer Information Systems.

Her education and life experiences afforded her the opportunity to work her way up from a Janitor to an HR Compensation Consultant. She worked with and on behalf of C-suite Executives and leaders for mid-level to Fortune 500 companies, including a Mortgage Company.

From buying her first home at the age of 25 to dedicating 15 years of her career to human resources in Corporate America, Michelle decided to transition into the world of real estate in 2017.

Recently, she formed an alliance with The Tierny Jordan Network, a presence that stands among the Top 1% in the Nation. This powerful collaboration is brokered by the nation's fastest-growing brokerage and one of the world's Top 5 Real Estate brokerages By Volume (according to the 2023 RealTrends Report), eXp Realty. Together, they demonstrate remarkable performance across both national and global markets.

With her client dedication and love of helping others, Michelle is licensed in Georgia, serving the Atlanta Metro areas, as well as in Texas, catering to Dallas/Fort Worth and its surrounding regions.

A perpetual learner, she has earned the following professional credentials: Accredited Buyer's Representative (ABR), Seller Representative Specialist (SRS), Pricing Strategy Advisor (PSA), Certified Residential Listing Specialist (CRLS), Certified Real Estate Investment Planning Specialist (CREIPS), National Commercial Real Estate Advisor (NCREA), and Certified New Home Specialist (CNHS).

Crediting her success to her strong spirituality, Michelle prioritizes her relationship with God above all else. Her resilience, relatability, astute business sense, and aptitude for solving problems collectively empower her to consistently provide unparalleled value to her clients in every conceivable way.

In 2021, Michelle achieved the prestigious 5 Star Agent status and became a Multi-Million Dollar Top Producer, independently closing an impressive \$2.5 million in a single month, leading her to become a Capper with eXp Realty. Her exceptional performance has also earned her the Rising Star Award and Top 100 Member in the Market.

In her free time, Michelle loves fashion, traveling, playing softball and volleyball, reading, and spending quality time with her family.

Learn More about Michelle Barnes:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2120474> or through The A&O Realty Group, <https://michelle.the-aogroup.org/> , <https://the-aogroup.org>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Michelle Barnes

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