

Tavia Melhus, Recognized by BestAgents.us as a 2024 Top Agent

Dedicated to delivering world-class service, Tavia strives to make each real estate transaction a seamless and successful experience.



New York City, New York Jan 24, 2024 ([IssueWire.com](https://www.IssueWire.com)) - Tavia is a reputable realtor with Coldwell Banker Realty in Portland, Maine. She exudes confidence in working with people, skillfully navigating negotiations to ensure seamless transactions.

Originally from Nashville, Tennessee, Tavia started her real estate journey there, gaining two years of valuable experience before making the move to Maine in 2018.

In 2019, Tavia started working part-time in Maine, but when the COVID-19 pandemic led to the elimination of her non-profit job, she seized the opportunity to transition to a full-time agent. From March to November 2021, she assisted an impressive 24 buyers and sellers in navigating the real estate market, achieving swift success for her clients in a highly competitive environment.

“Being from a non-profit background, I have always been focused on helping people in some way. Real estate brings that full cycle, especially when I help a first time home buyer, veteran or someone who has worked for years to afford their dream home. I am helping them make their dreams come true.”

Among her professional affiliations, Tavia is an active member of the Women’s Council of Realtors, the Greater Portland Board of Realtors (the Diversity and Inclusion Committee & the Sustainability Advisory Group within), and the Greater Nashua Manchester Board of Realtors.

What sets her apart is her firsthand understanding of the relocation process, having experienced it herself. Although Tavia briefly took on a management and trainer role within her previous brokerage from autumn 2021 to April 2023, her passion for working directly with clients drew her back to her true calling.

Tavia’s ultimate vision is to help buyers and sellers achieve their desired outcomes, whether it involves upgrading, downsizing, selling a family property, or relocating across the country. Her success is attributed to impeccable timing, adaptability gained from experience in various markets and time periods, and a wealth of 22 years of customer service expertise.

In her downtime, Tavia loves to read, walk, hike with her dogs, and in the winter, ski.

Learn More about Tavia Melhus:

Through her Best Agent’s profile, <https://bestagents.us/profile?agent=2121098> or through Coldwell Banker Realty, https://www.coldwellbankerhomes.com/me/portland/agent/tavia-melhus/aid_272300/

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Source : Tavia Melhus

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