

Larissa Smith, Recognized by BestAgents.us as a 2024 Top Agent

Leading Sarasota Realtor Dedicated to Finding Dream Homes in the Heart of a Coastal Paradise



New York City, New York Aug 1, 2024 ([IssueWire.com](https://www.IssueWire.com)) - Larissa Smith is a highly accomplished realtor with Top Florida Homes Real Estate, bringing a unique blend of marketing prowess and a commitment to helping families find their dream homes in the vibrant Sarasota real estate market.

Originally hailing from Brazil, Larissa's journey to becoming a top realtor in Sarasota has been nothing short of remarkable. What started as an exchange program in the United States soon evolved into a permanent residence, fueling Larissa's passion for real estate and guiding her towards a successful career in the industry.

With a Degree in Marketing and Advertising and a wealth of experience spanning over 15 years in sales and marketing, including owning an event planning business, Larissa has seamlessly transitioned her skills into the real estate realm. Her deep understanding of home evaluations and real estate investments stems from her work at her husband's residential appraisal business.

Fluent in Spanish, Portuguese, and English, Larissa has forged strong connections within the Brazilian community in Sarasota, where she has assumed a leadership role. Her expertise in catering to foreign buyers, vacation homes, and investment properties has set her apart in the competitive real estate landscape. Leveraging her background in marketing and staging, Larissa has become the top sales performer on her team. Her dedication and success are evident, having helped over 70 families since beginning her real estate career in 2022, and 40 families this year.

Larissa attributes her success to her unwavering commitment to clients, the steadfast support of her family, and her relentless pursuit of excellence. Her passion for marketing and staging, coupled with a discerning eye for design, has proven instrumental in helping clients achieve their homeownership dreams. Larissa's mantra of never giving up, coupled with her continuous learning through courses and books, underscores her dedication to staying at the forefront of the industry.

In addition to her thriving real estate career, Larissa is the creative force behind the popular Youtube channel, Sarasota Homes and Decor, where she shares invaluable real estate tips, home staging secrets, and decor inspiration. Her commitment to empowering individuals in their real estate journeys extends beyond her professional endeavors, reflecting her genuine desire to make a positive impact on her community.

As Larissa continues to flourish in the dynamic Sarasota real estate market, her passion for helping families find their perfect homes remains unwavering. With a zest for life that transcends her professional achievements, Larissa enjoys traveling, beach outings with her family, engaging in friendly pickleball matches, fitness pursuits, DIY projects, and hosting memorable gatherings at her home - embodying the essence of Sarasota living.

Learn More about Larissa Smith:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2122519>, through Top Florida Homes Real Estate, <https://topfloridahomes.com/agents/larissa-smith/> or through her website, <https://sarasotahomes.housejet.com/meetAgent>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

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Source : Larissa Smith

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