

Julie Longtin, Recognized by BestAgents.us as a 2024 Top Agent

Julie Longtin: A Trailblazer in the Real Estate Landscape





New York City, New York Sep 5, 2024 (<u>Issuewire.com</u>**)** - Julie Longtin, the esteemed Owner and Broker "Consultant" at Cityside Properties in Providence, Rhode Island, leads with over 32 years of experience in the real estate industry. She expertly navigates both residential and commercial transactions, including land and investment properties, providing clients with unparalleled service and expertise.

With a rich background in finance and certifications as a real estate negotiating expert, broker, and appraiser, Julie is uniquely equipped to meet the diverse needs of her clients. Her passion for real estate is deeply rooted in her family's legacy; both her father and stepfather were successful professionals in the field, instilling in her the values of hard work and dedication.

Julie's illustrious career includes obtaining her appraiser license, which laid a solid foundation for her subsequent transition to a broker role with RE/MAX, LLC. Her exceptional performance earned her induction into the RE/MAX Hall of Fame for Rhode Island in 2004, further highlighted by a feature in Money Magazine's "After the Boom" in 2006. Her accomplishments continued to garner recognition, including a citation from former Providence Mayor Angel Taveras in 2011 and a ranking as one of the Top 10 Commercial Real Estate Brokers in Providence by the CoStar Group in 2014. From 2010 to 2015, Julie owned and operated her own RE/MAX firm, as well as served on the Board of Directors of the State-Wide Multiple Listing Service for 2022, solidifying her reputation as a leading figure in the industry.

Today, Julie is uniquely bridging the real estate gap between Providence and Boston, a natural progression of her business model, as she continues to lead Cityside Properties with a comprehensive approach that encompasses marketing, networking, and strategic brand implementation. She actively engages with buyers, sellers, banks, and investors, and aims to expand the company's reach while making significant contributions to the industry.

Amid the challenges of COVID, Julie didn't just adapt—she thrived. She earned her license as a real estate instructor in both Rhode Island and Massachusetts and became a published author of cutting-edge real estate courses. Today, she is leveraging this wealth of knowledge to revolutionize the industry with the innovative "CLS" method, seamlessly blending Consulting, Leasing, and Sales to deliver a fresh, holistic approach to real estate.

Julie credits her success to her resilience, determination, authenticity, and adaptability in an everevolving market. She believes in the transformative power of real estate and enjoys positively impacting her community through her involvement with local organizations.

In her free time, Julie enjoys boating, practicing yoga, traveling, and cherishes her role as a proud mother to her son and daughter.

Learn More about Julie Longtin:

Through her Best Agent's profile, <u>https://bestagents.us/profile?agent=2122755</u> or through Cityside Properties, <u>https://mycitysidehomes.com/meet-the-team</u>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history and



specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

Media Contact

Best Agents

sarah@bestagents.us

Source : Julie Longtin

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