

Nancy Beveridge & Lynn Russ of Seacoast Sold Team: Trusted Real Estate Experts Dedicated to Success in NH's Seacoast

Transforming the Real Estate Landscape in Portsmouth, New Hampshire



New York City, New York Jan 15, 2025 ([IssueWire.com](https://www.issuewire.com)) - Nancy Beveridge, a highly experienced real estate broker with Coldwell Banker Realty, is redefining success in the residential real estate market. The Seacoast Sold Team in Portsmouth, NH has decades of local experience, Nancy brings over 40 years of industry expertise and her teammate Lynn Russ has over 11 years in real estate sales as well. The Seacoast Sold Team specializes in luxury waterfront properties, downsizing clients, residential home buyers, and real estate investors. Their dedication to client success and wealth-building through real estate has made them a trusted resource in the community.

With a robust portfolio of over 13 properties as an investor herself, Nancy is passionate about guiding her clients toward profitable opportunities. She believes in the transformative power of real estate to create long-term financial security and is committed to helping her clients navigate the complexities of buying, selling, and investing in real estate. Her personalized approach ensures that each client receives tailored guidance, from initial negotiations to the final execution of contracts.

“Real estate is not just a transaction; it's a relationship,” Nancy emphasizes. “I strive to educate and empower my clients, providing them with clear, step-by-step advice that aligns with their unique goals and circumstances.”

Throughout their careers, Nancy and Lynn have fostered lasting relationships with their clients, which they value deeply. Their extensive experience in the Seacoast area, dating back to 1981, has equipped them with a comprehensive understanding of the local market dynamics in southern Maine and coastal New Hampshire. Nancy's background in education and social committee leadership enhances her ability to connect with clients on a personal level, ensuring they feel supported and understood throughout their real estate journey. With a background in social work, Lynn's listening and empathy skills allow her to build an easy rapport with older clients looking to downsize, while also helping new buyers navigate the process of buying their first home. As an Accredited Stager, Lynn recognizes that helping their clients prepare their homes for the market is essential for a quick sale, often with a higher net value.

Nancy's impressive sales achievements, totaling over \$340 million, speak volumes about her dedication and effectiveness as a top producer in the region. Her commitment to excellence is further reflected in her numerous professional designations, including e-Pro Certification, Seniors Real Estate Specialist, Certified Buyer Representative, and Certified Negotiation Specialist. They are both licensed to serve as a Notary Public, allowing them to assist clients in a variety of real estate transactions.

In addition to her professional accolades, Nancy is a published author, having composed several programs, including her book "Moving Out Made Easy, how to Get Rid of all of your stuff and More", and courses on "Real Estate Investing for Beginners," plus "Vacation for Less" on how to do home exchanges and "What to Know, When I go" on how to organize all of your personal data to smooth the way for those left behind. These publications provide invaluable insights into the real estate process from different angles, empowering her clients with knowledge and confidence.

Outside of real estate, Nancy enjoys watercolor painting, cooking and baking, staying active at the gym, and traveling the world. She is also deeply committed to her community, having served for over 20 years with Seacoast Family Promise, a nonprofit dedicated to providing housing for families in need. Lynn enjoys working out and has played tennis for the last 20 years. Her new sport is pickleball. In her spare time, she loves to entertain her family and friends as well as volunteering at her church, End 68 Hours of Hunger, and the Rockingham County Child Advocacy Center.

Nancy attributes her success to over two decades of coaching from Buffini and Company, which has honed her skills in relationship-based business practices. “Giving back and building meaningful connections with my clients are at the core of what I do,” she states. “Sharing these techniques with Lynn over the years, they both believe that a successful real estate career is built on trust, empathy, and a genuine desire to help others.”

Learn More about the Seacoast Sold Team

Through their Best Agent's profile, <https://bestagents.us/profile?agent=2123449> or through their website, www.SeacoastSold.com

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Source : Seacoast Sold Team

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